

Creating Beautiful Skin Naturally

By Tyree Johnson
Editor/Publisher

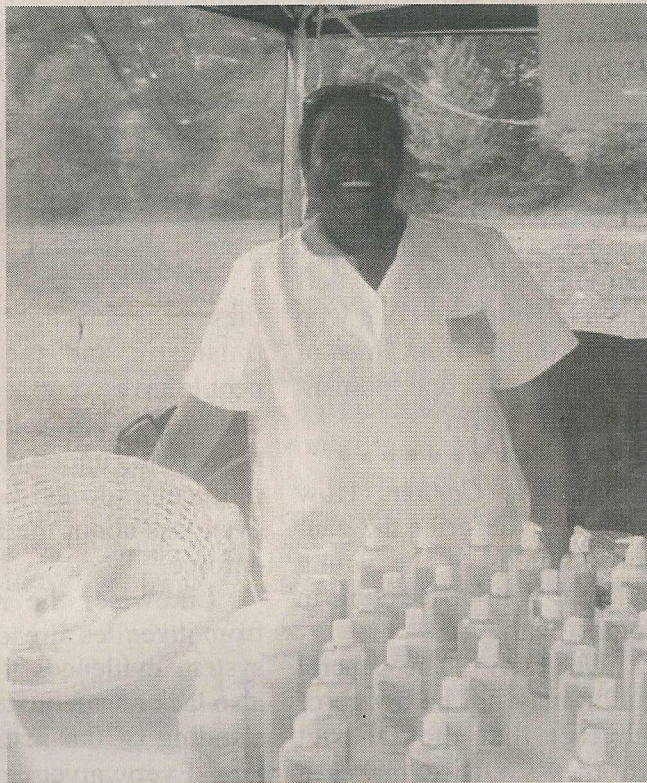
At 35, Terri Peoples still has that youthful, smooth chocolate skin that seems to radiate up even more when she smiles.

One of the reasons her skin - from face to her elbow to her feet — is so smooth and clean is that she uses the best body lotions, soaps and oils available for men, women and children.

They're the best because, well, Terri Peoples makes her own beauty products - and she sells them.

"I sell them under the label 'Urban Essence Salon & Spa,'" says Ms. Peoples. "I do everything. I own my own label and products. I make up the bottles. I create the lotions, the shower gels, the whipped body butter, sugar scrubs — all from my kitchen."

And, she makes them with natural ingredients such as brown sugar, demerara and turbinado sugars, cocoa and shea butters, sweet almond



Ms. Peoples sold her beauty products at the Cobbs Creek Community Fair

oil and other long-time home remedies and beauty compounds.

"I also make soap the old fashion way," she added.

She's been doing this for more than two years while also building a loyal clientele that has become a core of her growing home-based business.

Her products are priced from \$9 and up. She said they help to get rid of dead skin on bare feet and elbows as well as provide the necessary oils to keep the face smooth and clean looking.

Ms. Peoples markets her beauty products from the Internet — uess@urban-essence.com (she created her own website) and from events where people gather including street fairs and flea markets.

She had a booth at the Cobbs Creek Community Day fair along the parkway

last May 12th and plans to set up a booth at the Clark Park flea market on Saturday, June 9, in the park located at 43rd and Baltimore Avenue. She'll be on the Baltimore Avenue side.

Her products are also sold at the "Coutere For Sure & More," a beauty store for women at 2115 N. 63rd Street (call 215-879-4190 for its operating hours).

Ms. Peoples also conducts "spa parties" in private homes. She can be reached at 610-734-1918.

Ms. Peoples grew up around 62nd and Pine Sts where her mom and dad, Richard and Dee Peoples, owned a corner grocery store. She is a member of Taylor Tabernacle, 61st and Osage Avenue, and is a volunteer in its "Turning the Tide," a program.